



2005

ANNUAL DEALER CONFERENCE

UD NISSAN DIESEL

Dear Delegate

Following the excellent turnout at the 2004 Annual Dealer Conference and the wonderful spirit which prevailed throughout the event, we are confident that the 2005 programme will exceed all expectations!

It was encouraging to note that dealers also included their sales, service and parts managers last year to form part of the information sharing experience. There was also a sharp increase in partner attendance, which we welcome.

**VENUE SELECTION:**

We have secured the entire Riverside Hotel and Conference Centre exclusively for the 2005 event. It is situated on the banks of the Vaal River and is a mere 45 minutes drive from Johannesburg and 90 kms from Johannesburg International Airport.

**CONFERENCE DATES:**

This year, the programme will commence on Friday, 11 March 2005 and will end after our breakfast closing on Sunday, 13 March 2005.

**DEALER COUNCIL:**

The Dealer Council meeting will take place on the morning of 11 March 2005 and members will be informed of the details separately.



## **ACCOMMODATION AND TRAVEL ARRANGEMENTS:**

The room layout is standard at a flat rate of:

- R380,00 sharing, per person per night, or
- R500,00 single, per night.

Please note that the cost for travel and accommodation, room beverages and telephone usage, will be for your own account.

All luncheons and dinners will be for the cost of Nissan Diesel South Africa. We have a master account at the hotel and will pay for this on your behalf and recover the cost from your sundry account later. Please ensure that you sign your room numbers on each transaction slip, and ensure that items on your room bill are correct, as we will use this as the basis for recovery.

## **BOOKING ROOMS:**

The room bookings will be done on a first come, first serve basis.

<i>Room type:</i>	<i>No. available</i>
King rooms	11
Twin bedded rooms	129 (2 double beds)
Double bedded rooms	24 (1 double bed)

Out of town delegates, please indicate on your reply form if we need to assist you with flight arrangements and transport to and from the airport.

## **THEME AND DRESS CODE:**

Our theme for the weekend is: "A Cuban Affaire". This means that the dress code is set to be comfortable and relaxed on the Friday and Saturday morning. The Gala Awards event on Saturday night, however, is formal.

Here are some dress code guidelines:

11 March	Friday evening – dinner Casual, jeans allowed
12 March	Delegate business session and workshop Smart casual
12 March	Ladies' programme – lunch Smart casual
12 March	Afternoon – leisure time Casual
12 March	Gala Awards – dinner Formal, black tie or dark suit
13 March	Breakfast Casual

## **YOUR POINT OF REFERENCE:**

Please contact Carien Klaasen on (012) 564 9509 or email her at [carienk@nissandiesel.co.za](mailto:carienk@nissandiesel.co.za) to discuss any questions you may have.

## **RESERVATIONS:**

Please complete the enclosed form and fax it, clearly marked, to Carien Klaasen on (012) 564 9532 at your earliest convenience. Telephonic, as well as email follow-up of your reservations, flight arrangements, etc. will be made.

## **MAP AND HOTEL CONTACT DETAILS:**

Enclosed, for ease of reference.

## **PROGRAMME:**

Business and ladies' programme, enclosed, for ease of reference.

## **LEISURE ACTIVITIES:**

### **1. Golf**

The Emfuleni Golf Course is situated on the banks of the Vaal River, next to the Riverside Hotel.

### **2. Water Sports**

Skiing, wake-boarding, knee-boarding, wave snakes or boat rides are available.

### **3. Beauty Salon**

A list of treatments can be found on your fax return sheet.

### **4. Other sports and leisure options.**

A fully equipped gymnasium with sauna, beach volleyball court, tennis court and garden chess set, are situated next to the swimming pool.

## **IN CLOSING**

On behalf of the Nissan Diesel South Africa management team, we look forward to sharing our market insights with you and to strengthening our business relationship.

Yours sincerely



**Frans Cloete**

**Senior Vice President: Operations**





# BUSINESS PROGRAMME



## **Friday, 11 March 2005**

08:00 Dealer Council meeting  
14:00 Arrival of delegates and their partners  
Room check-in

**16:00 – 17:00**

### **Compulsory delegate attendance – Launch of the Dealer Incentive Programme**

18:30 Pre-dinner drinks at the Cigar Bar  
19:00 Cuban braai and boat cruise  
*Dress code: informal*

## **Saturday, 12 March 2005**

07:00 Breakfast: delegates only – partners to refer to the social programme. *Dress code: smart casual*  
08:00 Registration for day visitors  
08:15 Dealers only meeting  
09:00 Beverages are served  
09:15 Welcome and opening  
Business session presentation: **2004 Overview – Looking Ahead**  
10:20 Break and refreshments  
10:30 Workshops – Dealer Principals, Sales, Parts, Service  
12:00 Lunch  
Afternoon at leisure: refer to leisure options  
18:30 Pre-dinner drinks in the foyer. *Dress code: Formal, black tie or dark suit*  
19:00 Havana Nights – Gala Awards

## **Sunday, 13 March 2005**

09:00 Breakfast  
10:30 Check-out at leisure before 12:00



## RIVERSIDE HOTEL: Directions

Take the N1 South to Roodepoort. Continue on the N1 South towards Bloemfontein. Do not take the alternative route Vanderbijlpark/Ennerdale. Continue through the Grassmere Toll Plaza. Pass the De Deur/Ennerdale and Vereeniging/Randfontein off-ramps. Take the next off-ramp, R57 to Vanderbijlpark/Sasolburg.

Cross one stop street and three traffic lights. Bophelong is on your right. Follow the Sasolburg signs on the R57. After the third traffic light, travel for 2,5 km until you reach a brown sign marked "Riverside Sun/Stonehaven". Take this off-ramp and turn left at the top into Ravel Street. At the first stop, turn right into Beethoven Street and at the next stop, turn right into Chopin Street. Go over the three-way stop into Wenning Street and follow the road to the hotel, which is on your left-hand side.

**The Riverside Hotel: +27 (0)16 932-1111**

